

## OFFICIAL CERTIFIED COURSE SUMMARY CERTIFICATE



*The number one credential for quality design and delivery of distance education in the world.*

### Administrative Information

<b>Course Title:</b> Real Estate Principles	<b>Provider:</b> Cooke School of Real Estate
<b>Course Number:</b> 4112	<b>Address:</b> 4130 16 Street North
<b>Certified:</b> 01/31/2022	St. Petersburg, Florida 33703
<b>Expires:</b> 07/07/2025	<b>Phone:</b> 800-943-9993; <b>Fax:</b> 866-280-5948
<b>Status:</b> Approved	<b>Contact:</b> Frank Cooke < <a href="mailto:frank@cookeschool.com">frank@cookeschool.com</a> >

### Course Information

<b>Provider Type:</b> Primary Provider	<b>*Clock Hours:</b> 90
<b>Delivery Method:</b> Internet - Asynchronous	<b>†Clock Hour Enforcement Mechanism:</b> No
<b>Final Exam:</b> Yes	<b>Difficulty Rating:</b> Basic
<b>Proctored Exam:</b> Yes	

**Description:** Introduction to the real estate business, specializations of the business, the professional organizations, the various types of markets and a factors effecting it, real property and laws, differents between real and personal property, concepts of home ownership, insurance and its roll in real estate, characteristics of real property, agency, real estate brokerage, listing agreements and buyer representation, interest in real estate, forms of real estate ownership, legal descriptions, real estate taxes and other liens, real estate contracts, transfers of title, title records, real estate financing and principles real estate financing practice, leases, property management, real estate appraisal, land-use controls and property development, fair housing and ethical practices, closing the transaction, introduction to real estate investment. Individual state laws effecting real estate license law and administration of the state, forms of ownership in the state, real estate contracts of the state, laws in tranfer of title in the state, property management and landlord tenant laws of the state, advertising laws of the state, legal descriptions in the state, real estate taxes and other liens of state law.

**Instructors:** Frank Cooke (CDEI)

### \*\*Course Approval Information

*This course may not be approved in any jurisdiction or the provider has chosen not to include which jurisdictions the course is approved in.*

#### Disclaimers

\* Professional reviewers have determined that the amount of content to be presented in this course, as specified in the provider's timed outline, should take the stated time to complete. This certification does not suggest the course will take the hours listed if implemented into a distance education learning system that uses an inferior instructional design. In addition, ARELLO does not guarantee or audit the performance of classroom instructors to ensure the appropriate clock hours of instruction are presented to students.

\*\* Regarding course approval information, the course provider may list here the jurisdictions that have approved this course for professional credit. Information in regard to jurisdictional course approval is not maintained by ARELLO but by course providers. If no jurisdictions appear in the course approval area, the provider may not yet be approved by a regulatory agency to offer the course. Please contact the provider if you have a question in regard to course approval information.

† A "Clock Hour Enforcement Mechanism" is course feature that mandates students spend X amount of time in the course. This mechanism is not required for

certification but is required in certain jurisdictions. The absence of a clock hour enforcement mechanism does not compromise certification and the typical student taking the course can still be expected to take the appropriate amount of time to complete the course.